



BOYS & GIRLS CLUBS
OF CENTRAL FLORIDA

ANNUAL REPORT



2008

The Positive Place For Kids



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OF CENTRAL FLORIDA



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Our Mission:

to inspire and enable all young people, especially those from disadvantaged circumstances, to realize their full potential as productive, responsible and caring citizens.



"I like that I can come to the Club and feel safe, and that I am around people who actually care about the way I feel and value my opinion when things happen, whether good or bad."

"The Boys & Girls Club is fantastic and it gives me a place to learn how to respect others and be a leader."

Board Chair & President Perspective



Dear Friends,

Boys & Girls Clubs of Central Florida (BGCCF) has often been referred to as a safe-haven for kids; an escape from the harsh realities of a disadvantaged life; and most notably as The Positive Place For Kids.

For over 65 years, thousands of young lives have been changed for the better because of their involvement with BGCCF. In 2008, our Clubs continued to touch the lives of over 13,000 youth and their families thanks to the tremendous support of long-time corporate and individual partners, compassionate volunteers, a devoted staff, and a visionary board. Because of these combined efforts, we were able to reach more young people, in more significant ways, than ever before.

2008 was also a year of great achievement across many areas of our organization and we are proud to have met several key objectives. From successful fundraising activities, to the opening of two new Club locations, to solid Club membership, BGCCF stood before many challenges yet continued to meet goals.

As we celebrate the year that was, we know that the year ahead holds significant obstacles and uncertainty due to the economic downturn. Looking ahead, BGCCF needs your continued support. In return, we pledge to steward your resources wisely in order to continue providing hope, opportunity and inspiration to our boys & girls from the Central Florida community when they need it most.

It is a privilege to do something that you believe in every day—making an impact in the lives of children. Thank you for your tireless enthusiasm and commitment to helping sustain our mission and for making a meaningful difference in the everyday lives of our young members.

With Gratitude,

Handwritten signature of Mike Hatcher in black ink.

Mike Hatcher
Board Chair 2008

Handwritten signature of Gary W. Cain in black ink.

Gary W. Cain
President

Boys & Girls Clubs of Central Florida Board of Directors

Julie Anderson

Orlando Sentinel Communications

Michael Andrew

Marriott Vacation Club International

Stephen Appel

KPMG, LLP

Patrick Barberich

PricewaterhouseCoopers

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Summit Brokerage Services, LLC

Kanwar Bhutani

Tupperware Brands Corporation

Robert Billingslea

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TRB Groves, LLC

Charles Brumback, Jr.

Akerman Senterfitt

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Cristina Calvet-Harrold

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Canin Associates, Inc.

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Bank of America

Rick Continelli

Walt Disney World Company

Jerry Demings

Orange County Sheriff

Dennis Donohue

Universal Orlando

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Workscapes, Inc.

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Lockheed Martin Simulation, Training & Support

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June Engineering Consultants, Inc.

Gary Kaltbaum

Kaltbaum & Associates

Kamran Khurshid

Baker & Hostetler LLP



Thomas Kohler

Real Estate Research Consultants

George Lehning

Hunt Construction Group, Inc.

Gary Lobo

Lobo Cos.

Kim Lopdrup

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John Lowe

SeaWorld, Aquatica, & Discovery Cove

Dave Maxon

Progress Energy

Brian McDowell

Holland & Knight LLP

David McKinney

J. Rolfe Davis Insurance

Paul Owen

David Parker

David R. Parker, Ph.D., PLC

Valeria Robinson-Baker

Osceola Regional Medical Center

Steven Ruoff

NAI Realvest Development LLC

Michael Ryan

Lowndes, Drosdick, Doster, Kantor & Reed, P.A.

Russell Salerno

M&I Corp.

Deanne Schaffner

Seminole County Public Schools

Mark Shamley

ACCP

Jeff Sweeney

Grubb & Ellis Co.

Jack Swope

Orlando Magic, LTD.

Robert Utsey

Skanska USA Building, Inc.

Marshall Vermillion

Orange Bank of Florida

Kay Wolf

Ford & Harrison, LLP

“Walt Disney World Resort, like Boys & Girls Clubs of Central Florida, knows the importance of creating positive experiences and magical memories that last a lifetime. That is why we believe in supporting The Positive Place For Kids.”

-Meg Crofton

President, Walt Disney World Resort



Boys & Girls Clubs of Central Florida **Core Programs**

A Place Where Hope & Opportunity Live

Each year, Boys & Girls Clubs of Central Florida serves over 13,000 youth between the ages of six and eighteen, and provides them with a safe place to learn and grow. At each of the 32 Clubs in the local four-county area, nationally recognized core youth development programs are offered to meet the diverse needs and interests of members, as well as teach them the skills needed to achieve their full potential in life. Thanks to these vital programs, Boys & Girls Clubs of Central Florida continues to be The Positive Place For Kids.

Our Five Core Program Areas:



Character & Leadership Development

Empower youth to become more global citizens who support and influence their Club and community, sustain meaningful relationships with others, develop a positive self-image and good character and respect their own and others' cultural identities.



The Arts

Encourage youth to develop their creativity and culture awareness through knowledge and appreciation of the visual arts, crafts, performing arts and creative writing.



Education & Career Development

Enable youth to become proficient in basic educational disciplines, set goals, explore careers, prepare for employment and embrace technology to achieve success in a career.

Health & Life Skills

Develop young people's capacity to engage in positive behaviors that nurture their own well-being, set personal goals and live successfully as self-sufficient adults.



Sports, Fitness & Recreation

Programs develop fitness, positive use of leisure time, skills for stress management, appreciation for the environment and social skills.



"Programs like Boys & Girls Clubs of Central Florida are absolutely essential to any long-term strategy of reducing juvenile crime and providing positive alternatives for youth."

–Jerry L. Demings

Orange County Sheriff

A Success Story

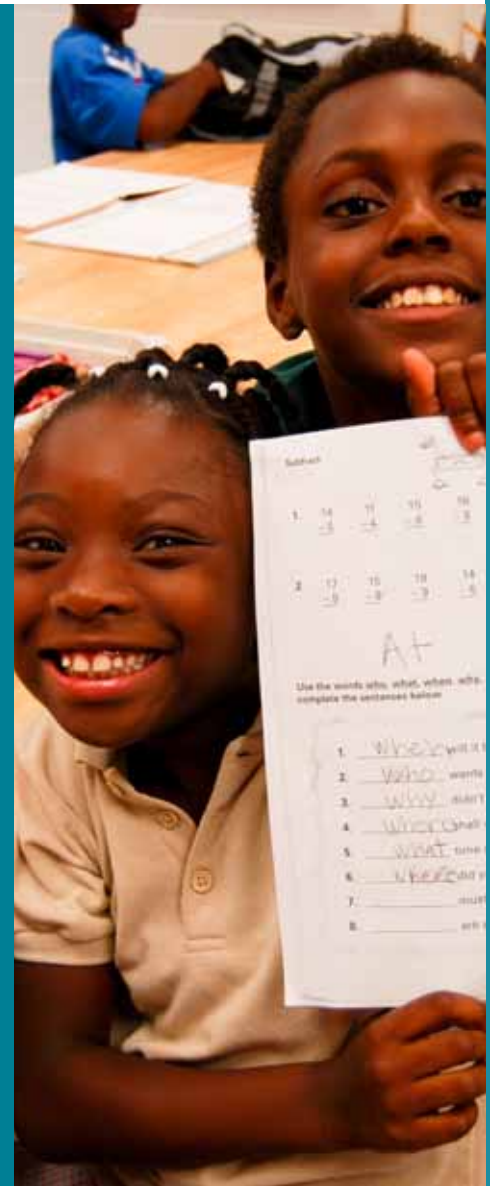
Making a difference - One Life at a Time

Hope Ahead

An inspiring eighteen year-old Club member from the Universal Orlando Foundation Branch teaches us that life is what you make of it. Danielle M., a driven and motivated Club alumna, joined Boys & Girls Clubs of Central Florida at the age of six. According to Danielle, her Club was a safe haven from the streets and a place where she felt loved, appreciated and taken care of. Because of this consistent nurturing, Danielle was inspired to set life-changing goals for herself—one goal was achieved in 2007 when she was named state Youth of the Year.

In the summer of 2008, Danielle proudly transitioned from the roles of Club member and volunteer to official Club staff, and credits the Boys & Girls Clubs movement for this chance experience, as well as other opportunities that may otherwise have been out of her reach.

Today Danielle is pursuing meaningful aspirations that she says parents in her childhood neighborhood only dream of for their children, such as graduating with honors from high school and receiving a scholarship to attend the University of South Florida—and it is all due to hope and Boys & Girls Clubs of Central Florida.



Milestones & Successes of 2008

In 2008, Boys & Girls Clubs of Central Florida reached significant milestones:

- Increased membership by 6% - serving over 13,000 youth each year at 18 Club sites and 14 middle schools.
- The grand opening of the Walt Disney World Branch in Pine Hills.
- Opened New Winter Park Branch, our 32nd Club, located in the Hannibal Square Community Center.
- Increased Graduation Rate - 98% of all Club members who were high school seniors graduated. Local high school graduation rates were 67.5% for Osceola County, 75.6% for Orange County, 91.1% for Seminole County, and 93.3% for Brevard County.
- Increased Academic Achievement - At the end of the 2007-08 school year, of Club members surveyed, 90% achieved a 2.0 GPA or better; 50% achieved a 3.0 GPA or better; and 8% had a perfect 4.0 GPA.
- Lowered Crime - Less than a tenth of 1% of our members were arrested. In comparison, 8,835 juveniles made up 12% of all arrests in Brevard, Orange, Osceola, and Seminole Counties during just the first six months of 2008 (Florida Department of Law Enforcement, latest available statistics).
- Financial Stewardship - Charity Navigator, the nation's leading charity and nonprofit evaluator, designated Boys & Girls Clubs of Central Florida with the coveted four-star charity rating for the fourth consecutive year. The exceptional designation was awarded based on Boys & Girls Clubs of Central Florida's ability to efficiently manage and grow finances.

*To learn more about how you can help instill hope and opportunity in our local youth, please visit **www.bgccf.org** or call **407.841.6855**.*

Demographics:

52% Male

48% Female

41% African-American

29% Hispanic

15% Caucasian

9% Multi-Racial

4% Haitian

1.5% Asian-American

0.5% Native American

49% Came from
single-parent families

66% Were eligible for
free or reduced school lunch

70% Came from families with annual
household incomes of \$30,000 or less

"Susan and I support Boys & Girls Clubs of Central Florida because we can measure the impact it has on our community. The CLUB not only changes lives it often SAVES LIVES!"

-Rick Goings

*Chairman & CEO,
Tupperware Brands Corporation*

"My favorite thing about the Boys & Girls Club is ballet class."

"I come to the Boys & Girls Club because of the staff, who I admire and look up to."

Looking Toward the Future

Joe R. Lee Branch

Slated to replace the current mobile structure and open its doors in early 2010, the upcoming Joe R. Lee Branch promises to enhance the overall Boys & Girls Clubs experience for all of our members in the Eatonville community. The over 9,000 square foot facility, named after Joe R. Lee, our long-time friend and retired Chairman and CEO of Darden Restaurants, will be fully equipped and designed to better serve our Club members, as well as have the potential to grow our local membership by 50%.

The expansion project will bring many new offerings and amenities to Club members including a much needed mini-gymnasium, fully-stocked learning center, modern teen lounge, user-friendly kitchen leading to an arts & crafts room/outdoor patio, and contemporary games room.

Tupperware Brands Branch

Thanks to the benevolence and generosity of many community partners, including, Tupperware Brands Corporation, Osceola County Government, Walt Disney World Resort and the Edyth Bush Charitable Foundation, construction will soon begin on the new Tupperware Brands Branch in Kissimmee, Florida. The 25,360 square foot venue will encompass everything that our important core youth development programs have to offer with an emphasis on technology.

From a teen center featuring the latest in digital arts, to a resource-filled learning center, to a full-size gymnasium; the upcoming Tupperware Brands Branch will have the capacity to serve over 1,000 members in Osceola County on a yearly basis and inspire our local youth to strive even further to reach their full potential.



◀ Joe R. Lee Branch

Tupperware Brands Branch



Financial Summary

Boys & Girls Clubs of Central Florida, Inc. and Subsidiary Consolidated Statement of Activities. Years Ended June 30.

	2007-2008		2006-2007		2005-2006	
Operating revenues, gains, and other support						
Government Grants	\$4,782,485	44.19%	\$4,814,191	44%	\$3,573,997	45.57%
United Way	\$857,867	7.93%	821,456	8%	823,371	10.50%
Foundation and private grants	\$765,744	7.07%	629,547	6%	449,401	5.73%
In-kind contributions	\$1,600,505	14.79%	1,784,223	16%	734,676	9.37%
Contributions and special events	\$1,637,434	15.13%	1,342,084	12%	1,282,851	16.36%
Dues and program services	\$694,035	6.41%	664,884	6%	646,238	8.24%
Investment income	\$453,259	4.19%	781,265	7%	312,542	3.98%
Other	\$32,135	0.30%	71,945	1%	20,317	0.26%
Total operating revenues, gains, and other support	\$10,823,464	100%	\$10,909,595	100%	\$7,843,393	100%
Operating expenses						
Program services	\$8,740,322	84%	\$7,851,868	87.50%	\$5,956,625	84%
General and administrative	\$1,084,339	10%	616,612	6.87%	604,391	8%
Fundraising	\$605,744	6%	504,687	5.62%	567,857	8%
Total operating expenses	\$10,430,405	100%	\$8,973,167	100%	\$7,128,873	100%
Change in net assets from operations	\$393,059		\$1,936,428		\$714,520	

From Audited Financial Statements



2008

Jeremiah Milbank Society Members

Robert and Karen Elliot
Kevin and Denise Habicht
Joe Lee
Thomas and Susan Pulsifer
Thomas P. Warlow, III
Bob and Cheri Vander Weide

The Jeremiah Milbank Society, initiated in February 2004, was created by Boys & Girls Clubs of America to honor individuals who contribute \$10,000 or more in unrestricted cash gifts to Boys & Girls Clubs across the nation.

Jeremiah Milbank, a lifelong believer in volunteerism, helped President Herbert Hoover develop the Boys & Girls Club national organization that provides support services for Clubs serving disadvantaged youth. Mr. Milbank's life-long concern for youth and those less fortunate has changed the lives of millions and is the inspiration for The Jeremiah Milbank Society.

"My Club gives me a place to be myself and to be a kid."



Another Success Story

Making a difference - One Life at a Time

A New Life

After fleeing a life of poverty and crime in Haiti at the age of 10, Jacky L. and his family found solace in a new country filled with hope and opportunity, the United States. Jacky personally discovered a new life thanks to his second family at the Osceola Boys & Girls Club.

Through childhood, Jacky helped to support his family, raise his siblings and make friends, all the while learning the English language and trying to fit in at school. The Boys & Girls Club offered Jacky the chance to make positive choices in life, persevere through tough times and look forward to a life filled with success.

Jacky became the epitome of success at the age of 18 thanks to his Boys & Girls Club. He was named State Youth of the Year, graduated high school with honors and was awarded with a scholarship to the University of Florida. Today, Jacky is a University of Michigan master's degree graduate working in the Health Administration field and proudly acknowledges his Boys & Girls Club for his "new life."

"I like that the Club gives me a chance to express myself and also allows me to feel like I belong."





Faces of the Future GIVING SOCIETY Members

The Faces of the Future Giving Society is composed of supporters who have pledged a minimum of \$1,000 per year for five years to sustain the operating costs of our youth development programs in Central Florida.

John & Kathleen Adams

Jerry & Judy Allender

Steven & Jean Allender

Phil & Jennifer Anderson

Ed & Jeanne Andre

Michael & Dawn Andrew

Gena Ashe

Jim Atchison

Michael & Madelyne Badger

Michael & Lori Barrella

Alfredo Barrott

Wayne & Leslie Becker

David & Lyn Berelsman

Jack & Charo Berry

Gary & Marsha Bertrand

Paul Bouldin

Steve Boyd

Bruce & Donna Breit

Stephen Brooks

Billy Butterfield

Alan & Melissa Byrd

Gary & Louise Cain

Robert & Gail Calcutt

Jason Canin

John & Dede Caron
Craig & Sarah Castor
Enaud Celestin
Charles Charlan
CoAdvantage
Sean & Amy Connolly
Dane & Judy Cornell
Rob & Sarah Cowie
Mark & Grace Cubarrubia
Dermott Rogers & Associates, Inc.
Mike Dillard
Linda Dimopoulos
Dale Donovan & Quinn Turner
Steven & Suzanne Dukes
Elizabeth Dvorak
Arthur & Audrey Edwards
Les & Jill Eiserman
Nicholas & Gloria Farinella
First United Methodist Church of
Winter Park
Mike & Suzanne Fleming
Doug Foreman
Gregorio Francis

Douglas & Carmela Gale
Manuel & Geraldine Garcia
Joseph Gibbs
Thomas & Kathleen Gillman
Rick & Susan Goings
Ken & Melissa Griffey
Adam Harris
Cindy Hartig
Mike & Holly Hatcher
Marion & Jeanne Hatcher
Howard & Angela Hebert
Heichel Plumbing
Steve & Frawn Helsel
Cleveland Henry
Christine Hill
Kevin Hill
Thomas & DeAnne Hutchison
Infrastructure Engineers Inc.
Keri Jager
Ken & Cheryl James
Larry & Jeannette Jarnes
JCB Construction, Inc.
Tom & Pamela Johnson

Newton Jones
Randy June
Kay Ustler & Craig Ustler Family
Foundation
Alan Kennedy
Kyle & Tami Kilger
Phyllis Klock
Thomas & Gail Kohler
Joe Lee
George & Lori Lehning
Elaine Lerner
Kim & Cathy Lopdrup
Marcia Luhn
Michael Maddox
Paula Madsen
Daniel and Susan Mallary
David Manuchia
John Marcin
David & Michelle Martineaux
Matthew Development, LLC
Jim & Jillian McCluskey
David & Laura McLeod
Nadine Mentor

Atlee & Chickie Mercer
Scott Mikuen
Rebecca Moroose
Mary Nunis
Mark & Alicia O'Meara
Ronald Palmer
Debra Palmer
Jeff Patterson
Linda Pellegrini
Petersen Dean Roofing
& Solar System
James Pietkiewics
William Platts
Poinciana and McLane, LTD., LLP
Rick & Karen Proctor
Louise Repath
Ruffin Rhodes
Kyle Riva
Kenneth Runge
Chester & Shirley Ruoff
Steve & Dawn Ruoff
James & Judy Russell
Paul Sabga

Deanne Schaffner
Martha Shackelford
Mark & Jeanne Shamley
Kerryanne Shea
Skanska USA Building Inc.
Randall Slocum
Ruth Smith
Carla Smith
Robbi Stiell
Blaine Sweatt
Donna Sykes
Tabernacle of the Enlightened
Church of God
Dorothy Thomsen
Ted Trauner
Robert Utsey
David & Jo Vaughan
Marshall Vermillion
Rick & Patty Walsh
William C. Demetree, Jr.
Foundation, Inc.
Dayne Williams
Peter Wilson

Elizabeth Wingard
Edward Wojcik
Kay Wolf





BOYS & GIRLS CLUBS
OF CENTRAL FLORIDA

"I wish the Boys & Girls Club was my home."



Boys & Girls Clubs of Central Florida...

Inspiring hope and opportunity
in our leaders of tomorrow.



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